

THE ONE

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The Art of Sailing



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FABRIZIO CAMELI

CEO OF TALENTI

by Marta Bernasconi



What choices, including the selection of materials, shape Talenti's outdoor style?

The Talenti world is built around people who contribute their talent to the company's work. This includes some incredibly prestigious designers like Ludovica and Roberto Palomba, Ramón Esteve, Marco Acerbis and Karim Rashid. Our materials research is also innovative. Aluminium, stainless steel, wood, nautical cables, stone or stoneware all help create quality products that suit the requirements of outdoor spaces. The upholstery elements are fundamental, like the Quick Dry Foam padding that combines design and resistance to atmospheric agents, key qualities for valid outdoor furnishing.

Talenti and the yacht world – how important is this collaboration to you?

In recent years the yachting sector has become increasingly important for our company. It now forms 9 per cent of our business and is experiencing constant growth, with many projects completed and many others under way. We collaborate with the most important shipyards like Baglietto, Azimut-Benetti, Sanlorenzo, Ferretti Group, Canados Yacht and Wyder, but also cruise lines like Silversea and many others. For the cruise sector we are developing a new collection by the architect Jean Philippe Nouvel.

Does it still make sense to make a clear distinction between interior and exterior furnishings?

Architecture changes, fashions and lifestyles are updated and the distinction between indoor and outdoor is becoming increasingly blurred. The yacht world is renewing itself in response to these trends – take the latest models from the biggest yards where large windows are beginning to feature even in the sleeping area.

What types of product are most in demand in the market?

The pleasure sailing sector offers the greatest opportunity to express our talent as it demands exclusive, elegant products. Our most popular portfolios include Casilda di Esteve, responsible for the flybridge furnishings on the Silverfox Baglietto T-line 48m, the Cleo Teak collection by Acerbis that dominates the topmost deck of the super-technical Wyder 150, the aluminium Cleo, a highly versatile collection that integrates perfectly into the main deck of the Ferretti Yacht group's new Pershing 140 and finally the Cliff collection by Ludovica and Roberto Palomba, chosen by a number of owners for their exclusive Benetti megayachts.

What are the most important new features in your collections?

Inspired by the world of yachts, the Cruise collection draws on a desire to reflect the unique emotions that a voyage on the world's most beautiful seas can awaken. A skilful use of cord, interwoven on a structure that gives a soft look to the seat back, combined with a range of finishing materials enables clients to personalise their furnishings. All this is complemented by a selection of uniquely refined fabrics, thanks to collaborations with specialist companies like Rubelli and Sunbrella.

TALENTI, OUTDOOR LIVING

Based in Umbria, the Talenti company designs and manufactures quality outdoor furniture for contracts and residential projects, drawing on the expertise and flair of famous international designers. Product types range from dining to living areas, with strong references to the indoor world. The Talenti style aims to create pieces that can be described as instant classics, not influenced by passing trends but destined to endure with a timeless appeal.